

# Shaping the future of cloud communications

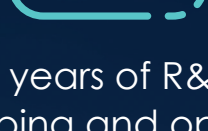
**maintel** | **RingCentral**

Together, Maintel and RingCentral deliver advanced cloud communications solutions while mitigating the risks associated with any migration.

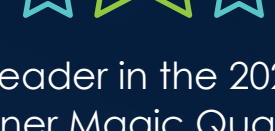
Replacing disparate legacy systems with an all-in-one Public Cloud solution enables teams to communicate and collaborate more easily and effectively than ever before, and on any device.

## The Partnership

### RingCentral – Product Expertise



13+ years of R&D in developing and operating an open cloud platform



Leader in the 2021 Gartner Magic Quadrant for UCaaS



All-inclusive cloud communications solution



Market leading cloud contact centre



Scalable solution adapts to changing requirements



Global reach, supporting customers worldwide



Carrier-grade reliability, 99.999% SLA with enterprise-grade quality of service



### Maintel – Experience and Enablement



150,000 seats across private and public cloud



Breadth of knowledge and technology portfolio



Heritage in migrating legacy services to both private and public cloud



Comprehensive service wrap including LAN, WAN, Security and Endpoint devices



30 trained RingCentral engineers



Subject matter experts and vertical specialism



Insight audit and consultancy service focused on customer outcomes



## A Well Established Relationship

Maintel and RingCentral collaborate closely from customer vision to strategy and implementation to provide the right service with the right terms to achieve the best outcomes.

Maintel delivered the first major public sector RingCentral solution with 11,500 seats

*"A completely committed and knowledgeable partner with strong peer relationships across every part of our business"*

Louise Newbury Smith, RVP for Enterprise Sales, RingCentral

Maintel has Preferred Partner Status and is a Certified Delivery Partner for RingCentral implementation and support.

*"We selected Maintel and RingCentral as they have a wealth of experience around not only the innovative cloud technology, but how to translate it into practical, readily implementable solutions."*

NHS Foundation Trust

## Reasons customers are selecting Maintel and RingCentral:



Long term, robust, proven, sustainable, enterprise grade solutions



Global capability to easily provide customised solutions



Expertise, experience, support and knowledge reduces go-live effort and mitigates risk



Single point of contact, single billing and single helpdesk for all communications services

**maintel**

Our expert team is readily available to help with any questions you may have, contact us:

T: 0300 019 0000

E: info@maintel.co.uk



[Click here to find out more](#)

