



Multicloud Connectivity

Accelerating business performance

Transform the way you define and manage multicloud connectivity

To enable innovation, you need to think differently about the cloud. This new dynamic environment made up of countless SaaS apps and cloud services needs a simple, scalable, and secure solution that can evolve to meet your changing connectivity, access, and security needs.

Why Multicloud Connectivity?

What can multicloud connectivity do for your business? From a storage resource to platform, infrastructure, or software as a service, utilising multiple cloud technologies and services can offer a flexible and cost-effective solution to your business challenges.

Start by identifying your desired outcomes, and then begin the journey of finding solutions that help you reach them. Here are just some of the key business outcomes you should expect to achieve from your investment in multicloud connectivity:

- **Innovation** – create an environment that supports modernisation and advancement. Each decision that impacts your multicloud environment should enhance innovation.
- **Competitive advantage** – enhance business capabilities. From operating more productively to lowering cost or improving security, increase your advantage over the competition.
- **Service delivery** – serve up a reliable, high quality customer experience across the entirety of your multicloud environment (no matter how complex).
- **Security** – know that your business' data, services, and applications are secure every time a customer, contractor, or employee touches part of your multicloud environment.

90%
of businesses will
adopt a multicloud
strategy in 2022

[IDC Research]

The average
organisation uses
110 SaaS-based
applications

[Statista]

Maintel's Multicloud Connectivity Service Portfolio

Our multicloud connectivity portfolio is made up of three key areas which form the core building blocks of your overall service.



SD-WAN

Delivered as either full-cloud or hybrid-cloud design for maximum flexibility

Benefits

- Increased network agility enables fast reaction to change
- Better visibility and control through a single management portal
- Improved performance for improved productivity
- More cost effective, with simple scalability



Security

Fast, reliable, secure access to connect your people to your network, applications and data anywhere

Benefits

- Secure interactions from end to end
- Reduced threat surface and risk of security blind spots
- Intelligent monitoring improves threat detection and response
- Central policy management to meet compliance and governance targets



Managed Services

Expertise and experience to effectively co-manage, optimise, scale, and secure your environment

Benefits

- Monitored application performance ensures high quality end user experience
- Regular cost optimisation assessments align network demand and capacity
- IT resources can focus on strategy rather than network management

Maintel combines SD-WAN technology, Secure Access Services Edge (SASE) and powerful cyber security to deliver a true, multicloud connectivity experience that will transform the way your organisations works.

Our UK based advanced software team of 20 bring network innovation to life through integrating technologies to drive efficiencies and support real business change.

Why Maintel?

We deliver against your outcomes and assure that delivery with our managed services.

From auditing the existing infrastructure to planning and implementing a network transformation, we've helped businesses like yours harness the power of innovative networking technology at scale.

Our five step process to success

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- 1 Step 1: Explore**
Exploration session, including interactive presentations, innovative live demos and guided discussions
 - 2 Step 2: Experience**
Understand how SD-WAN and SASE can support your long-term business goals and solve your immediate networking issues
 - 3 Step 3: Consult**
Identify success criteria and any business barriers or challenges that need to be overcome in order to help realise your digital transformation ambitions
 - 4 Step 4: Prove**
A proof of concept or limited pilot deployment to demonstrate SD-WAN and SASE in action
 - 5 Step 5: Design, deliver, run**
All the support you need to go live wherever you are and whatever your ambitions